



Annual Report 2015



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Bringing hope and lasting change

The annual Mango Tree graduation ceremony in Kenya was an amazing day, with over 60 young people being publicly acknowledged by their community. There were motor mechanics, teachers, engineers, accountants, nurses, medical officers and one young man with a degree in actuarial science! The headmaster of a local secondary school told me, “The Mango Tree is giving us back hope. These young graduates will go on to continue improving this area for the rest of their lives”.

He is right. These young people have been grounded in the core values and principles of The Mango Tree family. Central to these values is our belief that, ‘no one is too poor to contribute’. These graduates will all give something back to their communities, just as the graduates of previous years are already doing.

In Tanzania, The Kyela Polytechnic College had a roll of 423 during the 2014 academic year, with many sponsored by The Mango Tree. This has enabled the College to increase the courses it offers to include welding, teacher training, and, in response to local demand, a new sign language course for deaf young people. The College is also launching a new agricultural training department, which will start by offering outreach seminars for shared learning and peer-to-peer support for local farmers. The new department will then build up a new programme of tailor-made short courses, covering a range of topics such as simple processing techniques, market research surveys, resource management and water saving.

Our agricultural training and outreach programme is also having a measurable impact on the lives of vulnerable families. Fairly small inputs, resource management training and ongoing advice can significantly improve people’s ability to become independent. This year the rains were good in Kenya. One of our beneficiaries, Caren Bwana, produced seven times more maize than last year. We gave her better quality seed, and taught her about crop spacing, fertiliser use and water management. Caren has invested this year’s farm income in school fees and the rest of her harvest will be used to feed her family so that she doesn’t have to rely so heavily on buying food from the market.

The Mango Tree is building on a foundation of over a decade of trust, especially reaching out to children, women, girls and disabled people. Building on their knowledge and ideas, our programmes continue to provide opportunities for thousands of disadvantaged people to learn new skills and try out new technologies - raising these communities out of poverty.

The committed support of our base of regular donors is also allowing us to slowly support both our African partners to find their own sustainable business solutions, so that they gradually become more independent and less reliant on international donations. Both partners are beginning to generate regular income. In Tanzania, by attracting more fee paying students to the Kyela Polytechnic College, and in Kenya through the sale of agricultural farm produce.

The Mango Tree UK, our African partners and all our beneficiaries would like to thank you for helping us bring new hope to thousands of disadvantaged people in these rural communities.

William Fulton

Chairman

Our Vision

A future where families are self-supporting and resilient, living in communities which are cohesive and socially responsible.

Our Mission

To support programmes that promote self-reliance and independence for orphans, vulnerable children, their families and communities.

Our Approach

To add value to what already exists. We empower those at risk of marginalisation by facilitating their voice in decision-making, trusting their own solutions and building on their knowledge and expertise.

Why

To increase household food security for vulnerable children and families affected by HIV and AIDS.

- 80% of rural farmers struggle to access or afford agricultural inputs
- 75% of rural school children never eat breakfast

To improve child and maternal health and provide better access to clean water and improved sanitation

- 12% of people tested by The Mango Tree in Kenya were HIV+ in 2014
- 61% of secondary school students claim to use no form of contraception.

To support vulnerable children and young people's access and performance in all levels of education

- 1 in 5 girls drop out of school before completing secondary school.
- 40% of families report that costs, such as uniforms, school levies, books and stationery are still a barrier to their children attending school.

To raise environmental awareness and improve natural resource management particularly tackling soil and water use for farming and aquaculture.

- Sand mining in Rachuonyo District is destroying local farmland.
- Overfishing in Lake Victoria has depleted fish stocks and led to major price rises.

HISTORY

Our timeline



Project starts in South West Tanzania

The Mango Tree registers 1,090 orphans providing school uniforms, books, shoes and porridge.



TMT Nutrition Centre opens

Registration of orphans increases to 2,200.



TMT Tanzania expands

3,950 orphans are registered and The Mango Tree expands to new communities across Kyela District.



TMT Kenya is born

New programme in Kenya - 900 orphans registered in the Kosele area, Rachuonyo District. Total registered orphans rises to 7,400.

What

The Mango Tree delivers projects under three programmes:

Education, Training and Employment

Community Livelihoods

Health, Water and Sanitation

These programmes address all areas of rural development, with access to education and training being the core focus of our work.

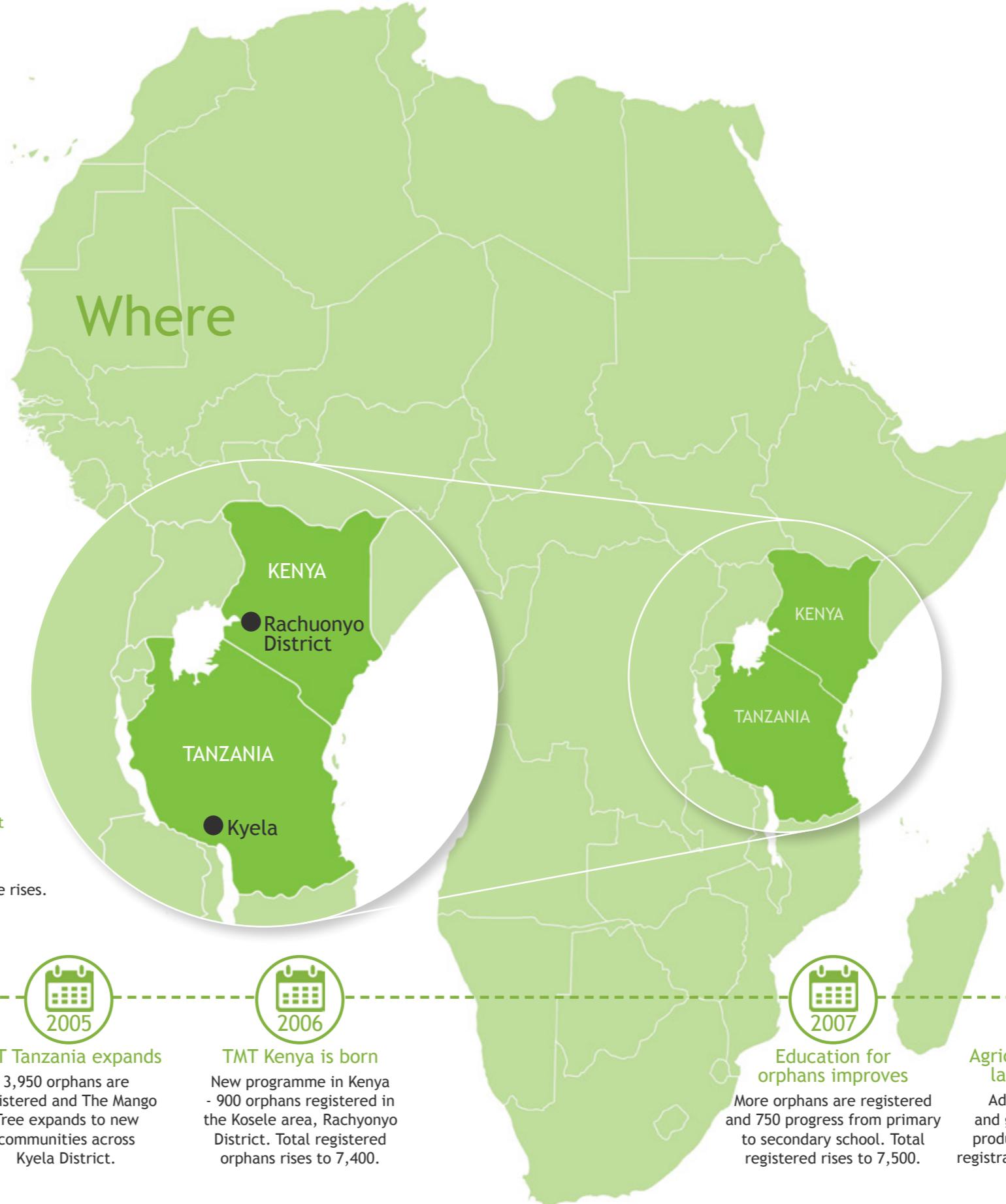
The Mango Tree believes that with greater access to knowledge, life skills and adult literacy, along with a foundation of education for their children, families can begin to lift themselves out of poverty, and successfully recover from the devastating, long lasting effects of the AIDS epidemic.

How

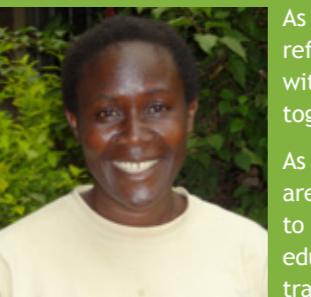
Our work is rooted in local research and builds on people's own solutions, adding value to current services. We are committed to remaining small and flexible, working with village volunteers in close partnership with communities.

Our entry point, 12 years ago, was to identify and assist disadvantaged HIV/AIDS orphans - supporting them to get back into school and find safe homes with loving guardians.

Since then The Mango Tree has built strong, trusting relationships with local communities. This means we are in the position now to explore new projects, challenge negative attitudes on gender inequality and child rights and introduce and trial new technology. This has been especially exciting concerning our work on gender empowerment and sustainable livelihoods projects linked to our model farm in Kenya and aquaculture projects with fishermen and women.



Programme Introduction



As we approach our tenth year The Mango Tree Kenya is reflecting on what we have achieved, as well as working with our partners in Rachuonyo District, to explore together new opportunities for the future.

As many of the secondary school students we sponsor are achieving better grades, there is more pressure on us to find funds to enable these students to continue their educational journey into tertiary education, vocational training or university.

We now have 275 young people working as Community Service Volunteers. These are young people who we have supported through primary and secondary school and who are giving back to their communities in a variety of different ways. From working in kitchens, assisting teachers at schools or grafting mango trees on the model farm. This work experience gives students the chance to make more informed career decisions as well as strengthening their chances to enter the wider job market. All of these young vibrant people have renewed hope for their futures. We may not be able to fund them all with bursaries for college and university, but in some way The Mango Tree will support all of their individual journeys.

Through our three core programmes: Education and Employment, Health, Water & Sanitation and Community Livelihoods, we have continued to deliver a wide range of exciting and innovative services and projects this year, all of which build on people's own capacity to help themselves.

We believe that enabling people to access education, skills and knowledge, alongside health services to nurture their wellbeing, is a holistic approach to development. The added benefit of investment in agricultural projects and business ideas at the same time creates a foundation for lasting change.

In the following pages you can learn more about the work and impact of our programmes, and read real life case studies of people whose lives have been changed with support from The Mango Tree Kenya, The Mango Tree UK and The Kyela Polytechnic College in Tanzania.

Consolata Kunyada, Kenya Director



Foster care innovative model launched
12,259 orphans registered - TMT prioritises girls' education by launching our family-based foster care programme in Kenya.



Kyela Polytechnic College, Tanzania - construction begins
TMT Family Association expands to 126 tertiary students in Kenya to provide volunteer holiday tuition to TMT registered orphans.



Kyela Polytechnic College opens
12 sponsored orphans climb Mt Kilimanjaro and raise £46,892. HIV awareness raising programmes develop in both countries. Major research study is carried out providing important baseline data that will inform new work.



The Mango Tree shifts focus
Registered orphan numbers decrease as many leave college and university. TMT focuses on sustainable livelihoods and social enterprise development supporting guardians and people living with HIV.



Model Farm projects expand
Kyela Polytechnic College increases student numbers, and expands range of courses. We win a three year grant from The Waterloo Foundation to deliver a new environmental social enterprise project.



Growing and evolving
TMT wants to remain small, dynamic and flexible. We look to increase collaboration with new partners, shift emphasis away from donor dependency and invest in sustainable, African, social enterprises.



Mophert Odhiambo, received extra tuition throughout his secondary education. He scored B+ in his final exams, and was excited to start university this September.

"Holiday tuition was a big boost to my studies. The Mango Tree university students gave us revision material and tips on how to tackle challenging subjects. It helped us to know one another and brought us together like a family."

Mophert Odhiambo, Kenya

Education & Training



Programme Update

Across 2014 and 2015, The Mango Tree has supported over 4,216 children and young people with direct access to education or training. Over 500 of these young people are now attending vocational training colleges, training centres and universities across Kenya and Tanzania. The numbers of young adults we support has doubled since 2013 as many students complete secondary school and become eligible for further education. We ceased registering orphans for educational sponsorship in 2011, so our register of sponsored students is gradually reducing as they graduate and enter employment.

The next five years will be the most expensive phase of our journey, as we strive to raise sufficient funds to support nearly 4,000 young people through further education and into sustainable employment. In Kenya this year we have 275 students who have completed secondary school and who are now eligible for further education.

IMPACT HIGHLIGHTS

- In 2015, 200 TMT sponsored students graduated from colleges and training centres in Kenya and Tanzania with qualifications in business administration, clinical medicine, IT, journalism, brick laying, social work, tailoring and welding.
- We estimate that 20% of our graduates in Kenya have managed to secure regular employment. Many are now married and support their own children in their own homes.
- 1,050 children received extra tuition in 2014. The grades and performance of our sponsored students have risen by 45% over the past 3 years, and our student retention rates have reached 98%.

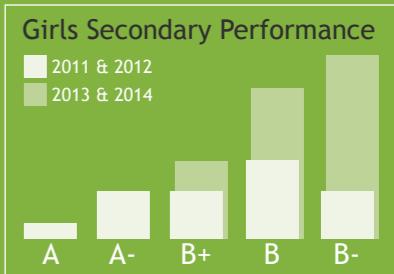


Extra tuition programme

In Kenya this year we have expanded our holiday tuition programme, delivering a range of academic and enrichment activities at The Mango Tree Kenya office and model farm during the August and December holidays for over 1,000 Mango Tree sponsored primary and secondary school students.

Students studied Maths, English, Kiswahili, Geography, History, Physics, Chemistry, Business Studies, Agriculture, Home Science, Religious Studies, and Biology. Due to extra funding, we were also able to offer music and sports activities, including singing, football, basketball, volleyball and netball. This extra curricula learning is having a measurable impact on children's performance and grades. We have seen a remarkable improvement in Form 4 grades (end of secondary school exams) since 2009, particularly for girls. In 2014 our highest performing girl achieved an fantastic A grade.

There has been a 5% rise in average grades of female students. The number of girls completing their secondary education rose from 63 to 100.



"I am a stronger, more resilient person now. The Mango Tree has helped me to open my eyes and mind to see things differently."

Gertrude Okoth, Kenya



CASE STUDY

NAME: Gertrude Aluoch Okoth
VILLAGE: Nyatwere
COUNTRY: Kenya

Gertrude comes from a large family. Her father died in 2002 leaving her mother to bring up six children. Life was a struggle. The loss of her father's income in the household meant that there was no longer enough funds for consistent secondary education. Getrude worked hard despite repeated school absences. She was a strong student with great potential. However poverty and lack of opportunity meant that without external financial support she would have been denied an education and a chance to fulfil her ambitions. The Mango Tree started sponsoring Getrude in 2011 at Rang'ala Girls Secondary School. At this point she was already behind in her classes and had much catching up to do. Gertrude sat for her final secondary examinations in 2014 and scored a university entry grade of B with a fantastic 63 points.

"I had to work extra hard in school in order to retain The Mango Tree's support. When I see my mother struggling to take care of my other siblings alone, I get motivated to even work harder!"

In January this year, Gertrude joined The Mango Tree's community service volunteer scheme. She worked as a cook at our offices in Kosele and has recently been accepted to study a Bachelor of Science Degree at Kabianga University. Gertrude and her family are delighted to celebrate her achievement as she looks forward to starting university in the coming weeks.

"I want to be a bio-chemist in the future so that I can support the rest of my family."

Gertrude received constant counselling, advice and career guidance throughout her secondary education. She also received regular health checks, and access to a range of health products aimed to support her self-care and wellbeing. This holistic approach to nurturing young people to live healthy lives, enabled Gertrude to grow in self confidence and independence.



CASE STUDY

Name: Emmanuel, Derick & Jericko

Location: Kyela, Tanzania

Emmanuel, Derick & Jericko share a difficult past, one of loss and poverty. Now they share a much brighter future, one filled with hope and independence. Thanks to The Mango Tree's sponsorship they all graduated in 2014 having completed training in masonry and bricklaying. The friends have set up a small construction business and are saving to buy the necessary equipment in order to expand and increase the scope of their work.

Using the practical skills and knowledge gained through their training at Kyela Polytechnic College, they have been able to embark on small building projects in their local community. The three have already won the community's trust and so far have never been out of work. Once registered they can go after bigger projects. They are aware that it will be competitive and hard work to grow their business, but they have high hopes.

EMMANUEL JACKSON MWAKYEJA

"Life has been a great struggle since my father died when I was young. Now however, I feel my future is bright - I see myself as someone who is on a better path."

The Mango Tree has sponsored Emmanuel since 2005. After graduating from KPC as a mason and bricklayer in 2014, he went into business with two fellow students. They have started slowly with small building projects, growing in confidence and gaining a good reputation within the Kyela community. They now earn roughly Tshs 300,000 (£120) a month, giving them greater financial independence. They hope to buy new equipment so that they can save on the cost of hiring and they can expand their business by taking on more construction projects in the local community. Emmanuel and his friends are gaining financial independence as well as contributing towards the growth of their local economy.

"My long-term dream is to go back to school and to become an engineer."

DERICK FREDICK SHOO

"With The Mango Tree's sponsorship I was able to complete my training at KPC and graduate in Masonry. I can now meet my basic needs without depending on anyone. I also manage to assist my relatives by giving them soap, sugar and other small items every time I visit."

Derick has been sponsored by The Mango Tree since 2005 when he was in Bukinga primary school. However, after two years at secondary school he failed his national examinations and left school. With no formal education and no land to farm, Derick's future looked bleak. With the establishment of KPC Derick has been able to re-enter education and learn a trade. He worked hard and is now living independently and renting a room in Kyela.

"I usually arrive very early at the building site; we work until the evening. Getting work is always a challenge. Our group is still young and we lack most of the working tools, but we have the community's trust so it is very rare that we stay idle".

JERICKO MEDSON MWALANGWE

"I am very happy for being independent. My time at KPC helped me meet with friends whom I have started working with. We are building houses and earning an income so I can pay house rent and food for myself and my family."

The Mango Tree has sponsored Jericko since 2008. With many gaps in his education, both in primary and secondary school, Jericko was not able to complete his secondary school exams. KPC is a beacon of hope in this rural area offering disadvantaged young people vocational training opportunities that simply didn't exist previously.

"The practical skills obtained during my time at the College gave me and my friends the confidence to organise our group and start to look for work in Kyela."

If you would like more information about supporting vocational training for young people at KPC please contact us at erobinson@themangotree.org or call 01453 840 307.



"I used to struggle to pay school fees but since The Mango Tree has provided better seeds and bee hives I have produced a good harvest to sell at market. They have supported me and I have learnt a lot."

Caren Bwana, Kenya



Community Livelihoods



Programme Update

In early 2014 we conducted a household survey in the areas where we work in Kenya to assess poverty levels in 1,358 families. The survey covered income and food security and we used a poverty ranking system to identify those most at risk of remaining trapped in poverty. This year our livelihoods projects supported 150 of these families by providing them with subsidised seeds, tissue cultured bananas and the opportunity to participate in our expanding aquaculture programme in Kobala.

We are delighted to announce that our aquaculture project, funded for three years by The Waterloo Foundation, received additional matched funding this year from The Noel Buxton and The Eleanor Rathbone charitable trusts. This will enable us to expand this fantastic work in Homa Bay County with the fishing communities adjacent to Lake Victoria.

Early in 2015 we launched our Model Farm Social Enterprise Project with greater investment in our farm agri-businesses. We now have six fishponds and 11 pigs for breeding, and with two new large grants from a couple of our regular major donors, we are building a small agricultural training hostel in Mawego in the coming months.

IMPACT HIGHLIGHTS

- Training in basic book-keeping and business skills enabled 500 rural families, many of whom have low literacy levels, to start saving and investing in their own small businesses. 50% of the people, who are being supported with micro-finance loans, report that they now have better access to local markets and feel more in control of their home and business finances.
- Greater livelihood diversity has improved food security for 600 families supported by The Mango Tree's livelihoods projects. These families care for over 3,600 orphans.

CASE STUDY

NAME: Caren Bwana

LOCATION: Ramba, Kenya

DEPENDENTS: 8

Caren Bwana and her husband Eishaphan have five children. Their eldest son is studying a Foods & Beverage Management course at the Karen Technical Training Institute in Nairobi. Two are in secondary school and the others are still in primary school.

Caren has been a volunteer with The Mango Tree since 2009. She and her husband are both small-scale farmers who, for the past seven years have also been taking care of three other orphaned children whose parents were victims of HIV and AIDS.

Regular training and farm management seminars, as well as access to new seed varieties and knowledge about keeping bees, has enabled Caren to double her annual income from farm production. With support from The Mango Tree's community development programme Caren has already harvested 790kgs of maize from her small farm and 290kgs of sorghum.

"I was motivated to work harder because The Mango Tree staff visited me regularly to see how my crops were doing. They advised on how to prevent crop damage from birds and I learnt more about weeding and good water use."

She will sell much of this produce to pay school fees for next term. The rest, she will use to feed her family.

CASE STUDY

NAME: Patrick Ogembo

LOCATION: Kauvor B, Kenya

DEPENDENTS: 12

Volunteer, Patrick Ogembo takes care of a family of 12 including his wife, Elizabeth who also has long-term health problems. Their first-born daughter is currently training to be a teacher at Kenyatta University. Two of their sons and a daughter are in secondary school and two other daughters are in primary school. In addition, the family also takes care of five of Patrick's late brother's children. The Mango Tree sponsors these orphans with their education. Jared, Kevin, and Vincent are at primary school, George has recently completed his vocational training and has gained employment as a mechanic, and Vivian completed secondary school last year and hopes to join college later this year. Patrick and Elizabeth work very hard to provide enough food and additional income to pay for all their children's education costs.

Patrick is a subsistence farmer in an area primarily dominated by fishing. Earlier this year, he received maize seeds, sorghum and tissue cultured bananas from The Mango Tree as part of our work to enable local farmers to access new crop varieties and learn more about crop diversification and sustainable land management. Patrick also grows cassava and has a sizeable piece of land under cultivation.

"I have been a volunteer with The Mango Tree since 2007. I have learned a lot from the volunteer seminars and agricultural training sessions. I attended their workshops on family care, child rights and farmers' empowerment."

Our team recently visited Patrick's farm and were impressed by the healthy crops. Few people grew sorghum in this area this year. However Patrick is confident that he will get a good harvest. He said that he would not need to buy much, if any, additional grain from the market for household consumption. Patrick also sells part of his farm produce to pay towards the school fees of the five orphans, who he and his wife support.

"The Mango Tree has opened my eyes to orphan care and building self-reliance. I have been empowered so much. Before I would depend on money from NGOs to feed the orphans who we look after, but The Mango Tree has helped me to learn and develop my own skills as a farmer and a parent. This means I will have more freedom and independence. They are always on the ground to monitor our progress and encourage us guardians and farmers to build our own futures."

"The Mango Tree has helped me learn and develop my skills, as a farmer and a parent. Now I have more freedom and independence."

Patrick Ogembo, Kenya



Health, Water & Sanitation



Programme Update

This year our health programme in Kenya broadened our HIV awareness work in secondary schools offering a full programme of sexual health awareness, open discussion forums and onsite counselling and testing.

These sessions are having an amazing impact on young people. We target remote, under invested secondary schools with high numbers of underachieving students. Many are over 18 years who are hard to reach by health or HIV practitioners. They are particularly vulnerable to poor sexual health. The Mango Tree is reaching out and engaging with these young people, providing forums for discussion about sexual health and gender equality.

The Kenyan Government has introduced a Reproductive Health Care Bill that seeks to introduce free after sex pills and condoms in schools. It is currently facing opposition from many head teachers who are concerned it may encourage underage sex. However, many young people in Rachuonyo District welcome the wider distribution of condoms to protect themselves as HIV rates in some of these areas are still as high as 20%.

We have tested approximately 4,130 people in Kenya. Recent post test results show that 6.5% of women and 5.6% of men were found to be HIV positive.

IMPACT HIGHLIGHTS

- We have now provided primary healthcare treatment services to 2,208 children and their families in the areas where we work in Kenya this year, improving school attendance and leading to better school performance for disadvantaged children.
- Menstruation related absence has declined dramatically in those 30 primary and secondary schools, which have separate toilets and improved sanitation facilities for girls and boys. Head teachers report a 50% increase in attendance from those most vulnerable to poor attendance.



CASE STUDY

NAME: Janet Atieno Okeyo

VILLAGE: Kauvor B, Rakwaro

COUNTRY: Kenya

Janet, aged 20, is from a family of six children. Both her parents died of HIV/AIDS when she was in primary school. She was registered with The Mango Tree and placed in Mama Herina's Family Based Care Home where she was able to continue with her education and receive access to psychosocial support, health care and counselling. In her second year at Karabondi Bidii secondary school, she began to get sick and was missing many classes. Throughout secondary school her health deteriorated and she struggled to complete her school exams. Janet left school with insufficient grades to enter college or university and was still suffering regular bouts of ill health.

In 2013, whilst preparing to join St. Anne's Vocational Training School to learn Tailoring & Dressmaking, Janet attended a routine medical check-up with our health team. After some counselling she decided to take a HIV test and sadly discovered that she was HIV+. At first she found it hard to accept her status and did not want to take the Antiretroviral Therapy treatment. "I only began taking ARVs with support from my foster mother and The Mango Tree nurses".

Our Kenya specialist HIV nurse provided counselling and this has slowly helped her come to terms with the disease and learn how to manage her treatment programme. Janet completed her tailoring training last year and is now working as a dressmaker.

"The Mango Tree funded my tailoring course and I now have a job so I can take care of myself, even when I am sick."



"The Mango Tree helped me to learn to live positively in a society where HIV stigma is still high."

*Janet Okeyo,
Kenya*

SPECIAL REPORT

Supporting disabled people

One in every seven people in Africa is disabled. Over six million are living in Kenya and Tanzania. They are largely invisible, denied their rights and experience disproportionately high social exclusion and poverty. Legislation, designed to protect the rights of disabled people, is unsupported. In both Tanzania and Kenya, the lack of appropriate services, inadequate welfare systems and inaccessible environments are compounded by stigma and prejudice. This makes disabled people uniquely vulnerable.

The Information Centre on Disability in Tanzania reports that less than 7% of disabled adults have access to a sustainable and independent livelihood. In research they conducted in four rural districts in 2007, there were no plans or strategies in place to ensure inclusive enrolment of disabled children at any level of education - the drop out rate in many districts was nearly 40%.

In Nyanza Province, where The Mango Tree works in Kenya, 65% of people live below the poverty line - the highest rate in the country. In 2007, a Kenya government commissioned study in Nyanza Province assessed the state of disabled peoples rights. 86% of respondents stated that they had been regularly treated unequally and had experienced extreme difficulties trying to gain access to health and education services.

THE FACTS

- 100 million people worldwide have impairments as a direct result of malnutrition.
- Vitamin A deficiency causes 250,000 children to go blind every year.
- 800 million women in Africa acquire impairments through childbirth complications.
- 40% of hearing loss in children in developing countries would be preventable by early identification.
- Tanzania has one of the world's largest populations of people with albinism, 98% die from skin cancer before the age of 40.



Christopher Ngeso is 23. He lost both parents and two of his brothers to HIV/AIDS in 1995 when he was just three years old. Two years later Christopher became paraplegic. He did not get any treatment until The Mango Tree assessed him in 2007.

TMT enabled Christopher to be enrolled in Nyaburi Integrated School for the physically disabled and he was given a wheelchair. In his teens he developed bad pressure sores which required periods of hospitalisation and physiotherapy, and he was then diagnosed with tuberculosis of the bones. After a year in hospital and with no access to education, he was finally able to resume his studies, complete his primary school exams securing a place at Joyland Secondary School.

Today, Christopher uses crutches instead of a wheelchair. He has been stable in school for the past three years and will complete his secondary education at the end of this year.

"I had to crawl to school as my family could not afford a wheelchair. I didn't dream I'd one day walk upright and I'm so happy to be completing my education - I hope to train as a clinician."



COMMUNITY ACTION

Signing classes at KPC, Tanzania



In Kyela District, South West Tanzania, government run schools and colleges are extremely basic, with no provision or support offered for disabled children or young people. Specialist private schools are unaffordable for the poorest families.

Far too often disabled people are viewed and judged by what they lack rather than what they have or can do. However, one young disabled man is changing this perception in his community. 25 year-old Lugano Janken became deaf at the age of seven after contracting Meningitis. Since then, and despite many hurdles, Lugano has been motivated never to let his hearing impairment prevent him from leading a successful life. With his boundless energy and drive, Lugano was determined to find a vocation that would give him the opportunity to work and support other deaf people. His enthusiasm is infectious!

Lugano's journey has been a difficult one. After completing secondary education he tried and failed to get a place at teacher training college. In an attempt to find work he moved to Dar es Salaam. However, with a hearing impairment and poor school grades, he found it impossible to find work and ended up living rough. After more than a year of sleeping on the tops of tarpaulin-covered lorries and hiding from the police, he returned to Kyela where his fortunes began to change. With TMT sponsorship, Lugano began studying for a diploma in IT at KPC. He is still determined to study and gain a place at teacher training college and to use his skills to eventually set up courses for other disabled young people.

While studying at the KPC, Lugano asked the College Board of Directors if they would give him the opportunity to start teaching sign language classes at KPC. They agreed and so he began advertising his classes within the local community, identifying over 60 deaf people who were interested.

Lugano now teaches a full class of 27 students, all of whom have hearing impairments. After three months many of these students are able to join other KPC courses.

Lugano's project has been very well received, both by the local community and by the regulatory bodies for vocational education. There are over 300 deaf young people and children within the local Kyela community, many of whom have struggled to access any useful primary or secondary education. Lugano now plans to visit all the other specialist schools for the deaf in southern Tanzania to share good practice and learn new teaching methods, so he can expand and broaden his classes to offer a range of learning for other disabled young people.

CASE STUDY

NAME: Martin Omondi Otieno

VILLAGE: Kobala

COUNTRY: Wangchieng, Kenya

Martin was born in 2008. When he was six months old he developed hydrocephalus as a result of a severe cerebral malaria attack. By the time he was 10 months old, after continuous convulsions, he had suffered severe hearing impairment and was diagnosed with epilepsy.

Martin was registered with The Mango Tree in 2010, at the age of two. His mother was unable to care for him so he was adopted by his grandmother. Martin could not walk or talk. With the assistance of our nursing support and later referral to St Joseph's Nyabondo Hospital, he was treated for epilepsy.

With the help of the Kenya Association for the Welfare of

people With Epilepsy (Kawe), Martin was admitted to Kijabe Childrens' Hospital where he was able to receive the care and treatment he needed.

The love and nurturing that Martin received from his grandmother, alongside health monitoring and funds for treatment from The Mango Tree, has meant that he has now made an amazing recovery. Martin began to walk at the age of three and in 2015 he re-enrolled in nursery school at St. Immanuel Christian School for the deaf.

Martin continues to require regular medication and constant child development monitoring. However, with access to the right health and education support, Martin will grow up with sufficient skills to become independent in the future.

"Children like Martin, from families who can't afford medical treatment, are particularly vulnerable. Many of these children end up with long term health problems which could easily have been prevented or cured if they had been able to afford correct medication intervention when they were young".

Juliet Anyango, Health Programme Manager, TMT Kenya

Robert Ouko is both deaf and partially blind. His parents died when he was a baby and he was raised by his grandmother. The Mango Tree supported him on an agricultural course at Sikri Vocational School, a specialised college for deaf and blind young people. He successfully graduated in 2012 and started working as an intern on The Mango Tree's Model Farm in Kosele. He is now employed as a farm attendant and is thriving.

"I don't know where I would be today if it were not for The Mango Tree. Perhaps my grandmother would not be alive, and I would be guarding somebody's farm at night against hippos along the Lake Victoria."

Robert Ouko, Kenya



Martin, proudly wearing his school uniform, stands with his Grandmother and cousins.

How you have helped

Individuals, groups, schools, churches, societies and organisations from all over the UK and further afield contribute to our work by raising awareness about our work and raising funds which enable us to provide vital services for disadvantaged children and their families. Here are some highlights from this years fantastic community fundraising activities.



Stroud High gets packing!

We were delighted to be Stroud High School's 9K-tutor groups main charity this year. The 120 girls set a target to raise £800. They held cake sales with mango recipes, took on a 'Smartie' challenge, and helped by bag-packing in Tesco.

It was inspiring to see this group of young people working together for young people in Africa. Well done and thanks to all the girls and their teachers and staff for achieving your target, and raising £831.43.

"I was quite nervous about talking to people in Tesco's but when we explained what we were doing everyone was lovely. People are so generous. I've got a lot out of the experience and will definitely stay in touch with this great charity."

Hero McCann, aged 14

Uppingham School

The Mango Tree has been Uppingham School's core charity for over 10 years. Our relationship is immensely special. To date they have raised hundreds of thousands of pounds for us, and have sent numerous students to visit and volunteer with our projects in Kenya and Tanzania. All of Uppingham's 15 houses have worked tirelessly to generate vital funds for our work and their efforts show how such dedication can make a significant difference in the lives of others. This year alone, from their combined efforts they have raised more than £21,000. Thank you and well done for all of your innovation and individual achievements.



Nic Merrett's Cycle4Mango

Nic Merrett is one of our longstanding trustees. He decided to mark his retirement from Uppingham School by cycling the length of The British Isles to raise funds for The Mango Tree.

Nic's Cycle4Mango hopes to raise £8,644 - £1 for every child supported by our work.

For 34 days Nic braved the best and worst of British weather cycling 1,200 miles from Land's End to John O'Groats via the Western Isles. He received a tremendous boost by being joined for the day to cross the border into Scotland by The Mango Tree's founders William and Gail Fulton. Nic said that one of his highlights was "cycling along the edge of the magnificent Loch Fyne, then on through Oban, Mull, Tobermory and battling the nerve racking, 45mph wind on Skye." Nic finally arrived at John O'Groats on May 21st 2015. Well done Nic and a huge thank you from everyone at The Mango Tree.

Nic's Cycle4Mango fundraising has reached £7,750 but he needs to raise a further £894 in order to have raised £1 for every child being supported by The Mango Tree. You can donate online at www.justgiving.com/Nic-Merrett or send a cheque payable to The Mango Tree Orphan Support Programme to Cycle4Mango, 57 Bisley Road, Stroud, Glos GL5 1HF.



Our Corporate Partners

We are proud of our links with corporate organisations that support us and we wish to express our special appreciation to the team from MMT Digital for the sweat and tears they put in time and time again to fundraise for us. This year has been no exception. In June, the team took on the Great Nottingham Bike Event. 22 people cycled distances of 25, 50 or 100 miles. The team covered a total of 1,250 miles on the day! One pair cycled the 100 miles on a restored 37-year-old tandem - or "mandem" as they called it - dressed in authentic '70s racing attire! They raised over £3,500 and have even more events planned for the year ahead.



A tribute

Colin Williams, who died suddenly at the end of June, was a most generous donor and supporter of The Mango Tree from the very beginning. He was a successful metal broker, but also an extraordinary philanthropist. His great generosity and business skills benefitted Uppingham School, the YMCA (founded by his great-grandfather) and The Mango Tree as well as many other organisations. We will miss him dreadfully, but we are so grateful for his interest and support for our work.

Want to help? Here's how...

Every donation, big or small, makes a huge difference but regular donations give us the financial security to provide consistent support and to plan for the future.

Below are some of the ways your donations will directly help.



A donation of £5 will help to buy text books, school uniforms and stationery for orphans and disadvantaged children.



A donation of £10 will help us provide medicines, HIV testing kits and sanitary products for girls.



A donation of £20 or more helps us invest in bigger community projects such as constructing toilets or fish farming.

Donating is easy, you can make a one-off donation or support us regularly, visit our website:

www.themangotree.org

Leaving a legacy to The Mango Tree will support our work in Kenya and Tanzania for generations to come.

For more information email Emma at:

erobinson@themangotree.org

or call Emily on:

01453 840 307

"I love supporting The Mango Tree. I've seen their great work on the ground and I can see just how important my contribution is for these communities."

Nick Murphy, Film Director and donor

A Volunteer's Story

Most charities focus on the tangible: they build wells and schools, provide access to education and distribute medicine. This work is obviously vital but The Mango Tree goes further - their main focus is on helping entire communities to flourish.

A child's education does not exist in a vacuum - their success depends, not just on ensuring consistent school fee payments, but on the wider support of their community. This support has led not only to many individual successes but also to a strong relationship between the charity and the community - where local people are involved in its running, and The Mango Tree staff and volunteers are part of the community.

On my first day volunteering I went to meet a community service volunteer. A young man who had left school and is now working for The Mango Tree and his community, as part of his one year community service placement, before being sponsored at college or university. I spoke to Safe, who was clearing shrubs to allow space for a fence to be built. While he was doing this tough physical work, under a hot sun, he was also clearly happy. He and his friends laughed and joked as they worked. He paused to speak with me, resting nonchalantly against a tree. "So you work for The Mango Tree?", he said. "Yes," I replied, "Well actually I'm just a volunteer." He seemed to regard this as just as good. "The Mango Tree has done a lot for me. They helped me get through high school and now I'm going off to university." I asked him what he planned to study at university. "Medicine", he replied. "I am going to become a doctor. I can help look after my community, like they've looked after me". He chuckled, "Yes The Mango Tree has done a lot for me, always pushing me to achieve everything I can."

Another of my days was spent with village volunteers who liaise with staff and members of their community, discussing and recording successes and problems. They proudly told me they had been given a new variety of grafted mango tree saplings to grow, which had provided a very good harvest. The trees had been grafted onto the root stock of the native variety, making them still drought resistant and strong, but producing much larger fruit which can be sold locally for a much higher price. They had then gone on to purchase more saplings from The Mango Tree Model Farm, and now the area outside of one of their houses is full of mango trees. The sale of these mangoes provides money for school fees, food and medication but also creates shade, which can be used as a meeting area for the village, to share stories and knowledge with each other.

As I walked back from the crop meeting the sun was setting over Kosele, the air now cool. The village was bathed in the last rays of sunlight and from up on the hill you could see the whole district stretching out towards Lake Victoria. And then I saw it like The Mango Tree, not merely loads of individual buildings and disconnected lives but as a whole vibrant community. After a month of living and working with The Mango Tree in Rachuonyo District, western Kenya, I'm proud to say I volunteered there. It was a truly amazing experience to live amongst the community, and witness how the work being done there is helping many people transform their lives.



"To live amongst the community was an amazing experience - to witness how the work being done is helping people transform their lives."

*Alison Wood,
Undergraduate Geography
& Development Studies,
Edinburgh University*

Twelve years of donor support

The Mango Tree welcomes four new donors this year: St James's Place Foundation, Eleanor Rathbone CT, CB&HH Taylor 1984 Trust and The Noel Buxton Trust. We would like to especially thank all of our major donors and our 700 regular individual donors who have loyally supported us over the years. Many of you have generously awarded us repeated grants and some of you prefer to remain anonymous. Thank you to the many organisations, both in the not-for-profit and corporate sector who have generously supported us over the past twelve years. These include:

TRUSTS & FOUNDATIONS

Alchemy Foundation, Be One Percent Foundation, Birkbeck Trust, Charities Advisory Trust, Charity Smile Trust, Cozens-Hardy CT, Dwelle Family Foundation, Elton John AIDS Foundation, Allan & Nesta Ferguson CT, Fulmer CT, Greenaway Foundation, GMSP Foundation, Hawksford Jersey Trust, Hobhouse CT, JC Hogg CT, Mark Hudson CT, Jacobs CT, Jenkins CT, Kitchen Table Charities Trust, Lascelles CT, Latimer CT, Lord Leverhulme's CT, Christopher Lloyd CT, Loseby Charitable Settlement, Lowther Charitable Settlement, Violet Mauray CT, Metherell CT, New Philanthropy Capital, The Oglesby CT, Orr-Mackintosh Foundation, Persula Foundation, Sir Alastair Pilkington Trust, Eleanor Rathbone CT, Sebastian Rathbone Trust, Ravensdale CT, Red Rose, CT, Reed Foundation, Renworth Trust, Rhodes Charity, Marjorie Roberts CT, Rowan CT, Eric Edward Roy Foundation, The Samworth Foundation, Saranda CT, Seymour CT, Souter CT, St James's Place Foundation, SW Charitable Giving, Tanner Trust, Tanzania Development Trust, CB&HH Taylor 1984 Trust, Persula Foundation, Waterloo Foundation, Whitlock-Blundell CT, Williams Serendipity Trust, Wogen Anniversary Trust, Vitol Foundation.

CHURCHES & SOCIETIES

Armourers & Brasiers Livery Company, Burton Mothers Union, Catholic Mothers, Heswall, Christ Church,

Warwick, Bermuda, The Funding Network, Heswall Methodist Church, Inner Wheel, Heswall The Leathersellers' Company Foundation, Liverpool Cathedral, Liverpool Wives Fellowship, The Paddington Society, The Rotary Clubs of Bebington, Mid-Wirral, Heswall, West Wirral, St Anne's Men's Fellowship, St James' Christleton, St John's Edinburgh, St Luke's Upper Broughton, St Mary's Warrington, St Michael's Shotwick, St Paul's Cambridge, St Paul's Hamstead, Wimbledon Parochial Church Council.

CORPORATES

Allco Management UK Ltd, Anglo-American Charitable Foundation, Aspect Capital Plc, Bank for International Settlements, Basel, Archibald Bathgate Ltd., Bluemantle Ltd, Bridgewell Partners, Buzzacott Stuart Defries, Caldwell Associates, CDC Group, Close Brothers Corporate Finance, Clydesdale Bank Plc, Coracle Online, Disney, Duncan, Sheard, Glass, The Financial Planning Corporation, Google Inc., Guardian Community Scheme, HSBC Staff Charity Scheme, Imagine Africa Ltd, IS Oxford Ltd, Language Centre Publications Ltd, Legal Opportunities Ltd, Macfarlanes, Mango Merchandise Ltd, Mason & Partners, Mitchell Charlesworth, MMT Ltd, NMG Financial Services Consulting, Persimmon Homes (EY) Ltd, Plexus Cotton Ltd, Rathbone Investment Management, Royal Bank of Scotland, Shoe Zone, Site Confidence Ltd, Sovereign Engineering Facilities, Strutt & Parker, TDG Plc, Timpson Ltd, Turley Associates, Utilisoft Ltd.

SCHOOLS & UNIVERSITIES

Alexandra Park School, University of Bedfordshire students, Belvedere School, Feltonfleet School, Fettes College Prep School, Gonville & Caius College, Cambridge, King's School, Macclesfield, Maidwell Hall, Notting Hill & Ealing High School, Stroud High School, Oundle Charity Ventures, Ravenscourt Park Prep School, Rodborough School, Samworth Church Academy, Tissington Pre-prep, Uppingham School, Winchester College, Wirral Grammar School for Boys.



'Taking our boys to The Mango Tree in Kenya was incredibly inspirational for them and the memories will stay with us for a lifetime. Being part of the graduation day was a privilege - a true sense of community, celebration and respect for education.'

Kate Vokes, Marketing & HR Director and donor

Our Teams & Emerging Local Leaders

More than ever before, we are an African-led organisation. Our Mango Tree family is diverse and includes everyone: disadvantaged children and young people, their guardians and families, men and women living with HIV, plus hundreds of community volunteers, community leaders and our skilled staff. Our teams include skilled agriculturalists, farmers, teachers, nurses, social workers, academics, senior managers and administrators as well as African in-country boards and advisory groups.

We are striving to empower African leadership at every level. Local leaders have emerged through our projects and many have formed their own community groups and committees. The Community Development Support Committee, The Mango Tree Family Association and Alumni Association all meet regularly to form ideas and discuss solutions to local problems. They give their time to monitor TMT funded community

projects, organise community volunteering work, share knowledge with their peers and inspire younger orphans at school. The impact of their work is being felt across Rachuonyo District.

As well as representing another strong community voice, the activities of these local leaders is adding value to local government services through holiday tuition, mentoring and harnessing participation from the local community for labour, funds and materials for school construction and water projects.

Every year The Mango Tree Alumni organise fundraising events in support of their fellow orphans who are continuing with studies in various schools and colleges all over Kenya. The Alumni work together with parents and guardians to help raise the funds, which are used to provide students with some of the personal items needed while they are away at school. This year local activities have raised over Kshs 160,000 (£1,200).

Tanzania

"In our small team everybody is involved. We are all planners, managers, learners and evaluators. We communicate and discuss issues together and everyone contributes to our success."

Salatiel Mwakyambiki



KPC MANAGEMENT TEAM - Team building visit from William Fulton



DR SALATIEL MWAKYAMBIKI
Principal, Kyela Polytechnic College



UPENDO MWINUKA
Deputy Principal, Kyela Polytechnic College

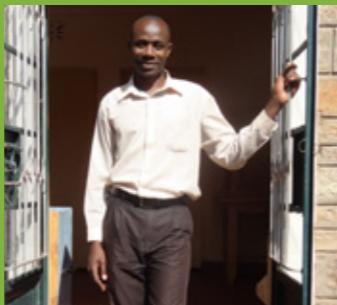
Kenya

"Our team is like an extended family, we encourage each other and work to empower our volunteers to find local solutions to local problems."

Wycliffe Achieng



WYCLIFFE ACHIENG
Head of Community Livelihoods



DAVID ONYANGO OMUNE
Head of Education & Training



JULIET ANYANGO
Head of Health, Water & Sanitation

Financial Summary

Income

Income this year increased by £143,000 to £638,040. This includes £265,000 of restricted project grants. We are proud to announce that we secured repeat funding from The Samworth Foundation again and two substantial grants towards building a new rural agricultural training hostel in Kenya.

We are also delighted to welcome on-board four new donors this year: St James's Place Foundation, The Noel Buxton Trust, Eleanor Rathbone CT and the CB&HH Taylor 1984 Trust. These trusts and foundations have all given grants to fund our Learning and Skills 4 Life project, which covers secondary education, sustainable livelihoods and social enterprise development.

Expenditure

We spent £57,000 (8.5% of our income) this year on fundraising, donor retention, reporting, UK publicity and governance. This also includes UK funds spent on overseas, capacity building and monitoring visits, giving us a 11:1 return on investment.

The Mango Tree has invested slightly more on UK fundraising and governance over the past two years in order to manage

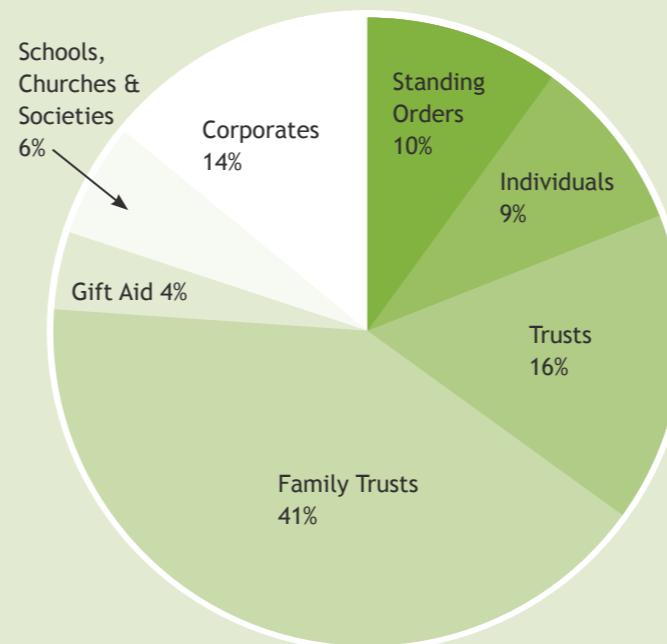
our donor reporting, support greater in-country capacity building and improve our accountability and governance compliance. We are still committed to remaining small and flexible. However we balance this with the need to continue to attract new donors, ensure good donor accountability and continue to develop robust information management systems with our African partners.

We are now looking to grow the size of our individual donor base through UK awareness raising, networking and national appeals in 2016.

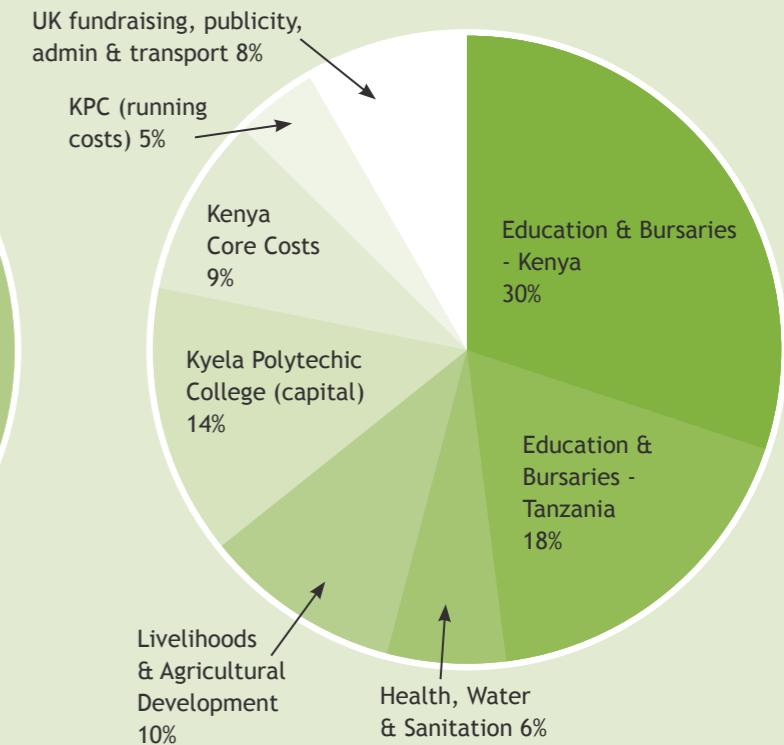
Expenditure Summary

Grant Making to African partners	£571,423
Fundraising and Grant Application Costs	£42,469
Governance, Banking and Audits	£7,678
Capacity Building & Programme Monitoring Visits	£5,230
TOTAL INCOME	£638,040
TOTAL EXPENDITURE	£626,800

Income by category 2014-2015



Expenditure by Sector 2014-2015



The year ahead



Education & Training

In addition to continuing to sponsor school and college fees for disadvantaged young people in Kenya and Tanzania, we will also expand our range of projects which are designed to add value to existing government education services.

In Tanzania, we will fund the development of a teacher training course at Kyela Polytechnic College. This course, which supports the government's education initiative, aims to upgrade skills of primary level school teachers. The programme consists of modules for self-study and classroom teaching.

In Kenya, we are delighted to have received two new capital grants which will enable us to build a multi-purpose residential centre in Mawego for training seminars, events and holiday tuition.

Last year, the Kenya Ministry of Education removed permission for teachers and school facilities to be used during the holidays due to concerns over use of school equipment and resources. Our extra tuition programme therefore had to be delivered in our compound, rather than in local schools. This new residential centre will allow children from remote locations to attend throughout the entire learning programme. Children will benefit from being well fed, from learning together and from participating in a range of additional enrichment activities.



Health, Water & Sanitation

Our health programme in Kenya continues to add value to existing government services, through the provision of targeted psychosocial support and health outreach in schools and communities. After a successful pilot, which was very well received by both pupils and teachers in a small selection of schools last year, we will roll out our HIV and sexual health education programme across a much broader area in 2016.

We also plan to support teachers and community volunteers to construct separate sanitation facilities for girls and boys and set up more after school clubs offering children the space to share their experiences and benefit from regular peer-to-peer support.



Community Livelihoods

In Tanzania, Kyela Polytechnic College plans to launch an agricultural training department that will provide outreach seminars for rural farmers. The College will then build up a new programme of tailor-made short courses for local farmers covering topics such as simple packaging and processing techniques, market research surveys and resource management.

In Kenya, the construction of the multi-purpose rural residential training centre in Mawego will also provide a vibrant hub for agricultural training. This new community facility will allow us to broaden our livelihoods outreach work through the delivery of our *Model Farm Social Enterprise Project*.

Agricultural production is the dominant industry in both these rural economies, producing up to 80% of the food supply. Yet many families continue to live in poverty. Smallholder farmers are vulnerable to market fluctuations and competition from central larger markets. High levels of poverty and illiteracy limits people's ability to afford or access information or new technology to help them manage their resources more sustainably.

Our livelihoods work in 2016 will particularly focus on improving access to these kinds of agricultural skills, technologies and services, prioritising small-scale farmers who need them most.



“The Mango Tree gave me a new variety of maize seed and taught me how to prevent crop damage and about water use. It was a good year - I produced seven times more maize than before.”

Caren Bwana, Kenya

“Giving orphans like me hope that their future life is in their hands through hardwork and determination is a great thing. I now have the self-confidence to contribute. I know I have a value to my family and community - for that I thank you.”

*George Oyoya
ESL Instructor SOS Somaliland, former TMT sponsored orphan*



ORPHAN SUPPORT PROGRAMME

Registered charity no. 1095767

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